

FOUR MOTORS FOR EUROPE NETWORKING EVENT AT POLLUTEC

Wednesday 11th October 2023



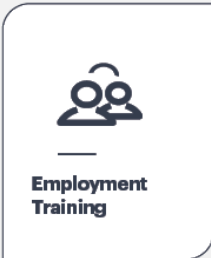
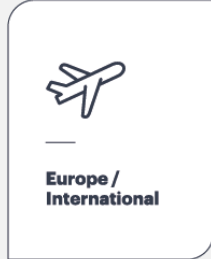
Four Agencies Meeting Your Internationalisation Needs



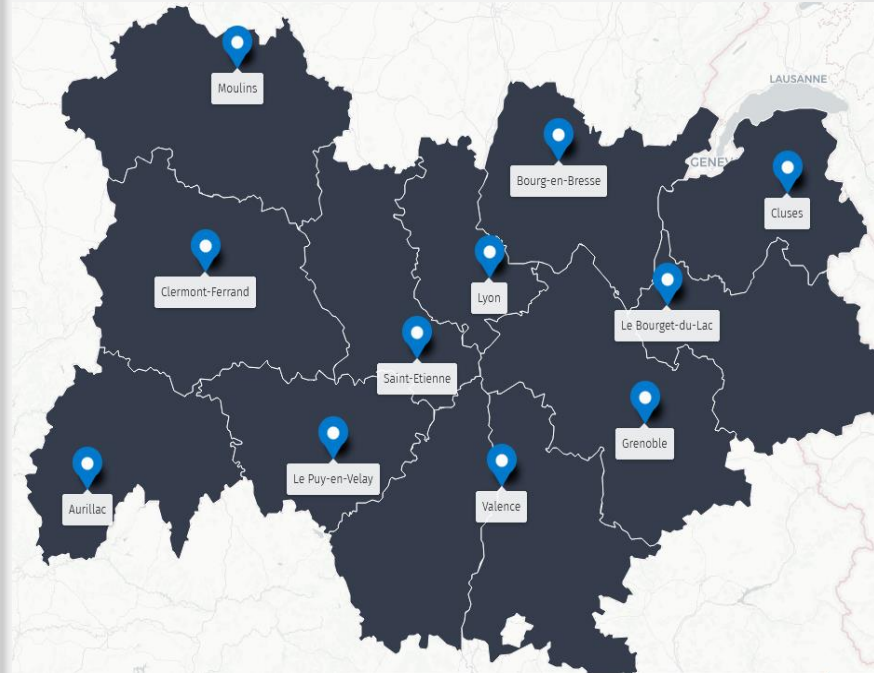
AUVERGNE-RHÔNE-ALPES ENTREPRISES

THE REGIONAL ECONOMIC AGENCY SERVING INDUSTRY

PROFESSIONAL SKILLS OF THE ECONOMIC AGENCY



OUR LOCAL PRESENCE VIA OUR 11 BRANCHES



WE ALSO HAVE AN OFFICE IN BRUSSELS AND IN MILAN

A SUCCESSFUL FRENCH REGION



ACCIÓ

Catalonia Trade & Investment

We are the Catalan Government's public agency devoted to assisting international companies to **set up operations & invest** in Catalonia as well as helping them to **expand their business and innovate**.



Project Management



Financing & Incentives



Business Location



Business & Institutional Network



Media & Press Coverage



Find innovation, Tech & Business Partners



International Mobility



Grow, reinvest & expand



Free of charge & tailor-made **services**



WHO WE ARE

Invest in Lombardy is Lombardy's official promotional agency, founded by Regione Lombardia and Unioncamere Lombardia.

We promote Lombardy in the world to bring new international talents and businesses to the Region.

Our mission is to make Lombardy one of the most attractive and welcoming region in Europe.

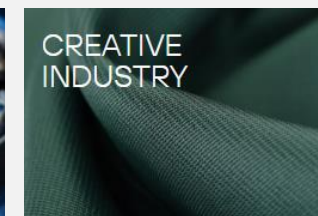
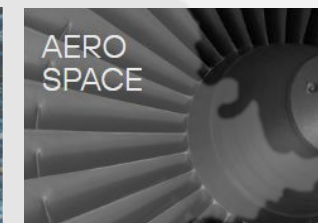
Our FDI team supports the soft landing of foreign investments and promotes Lombardy's excellence worldwide to create new jobs and boost the local innovation ecosystem.

WHAT WE DO

We attract foreign companies and startups willing to expand their business in Lombardy and we offer free of charge services to make the investment process smoother:

-  **BEST OPPORTUNITY**
We provide useful data and information on the sector/market of interest and help evaluating the investment project
-  **SPEED UP THE BUSINESS**
We support the company in obtaining the necessary permits when dealing with local and national laws and regulations
-  **CONNECT THE DOTS**
We are a business integrator facilitating the connections with private and public local and national stakeholders
-  **FINANCE THE INVESTMENT**
We support the investor accessing regional and national incentives and also facilitate the contact with the financial community
-  **BUSINESS SET UP**
We guide the company throughout the whole settlement project helping to find the right location
-  **TALENTS RECRUITMENT**
We help identify the best people for the best international companies

STRATEGIC SECTORS



BADEN-WÜRTTEMBERG INTERNATIONAL



#1 Highest density of World Market Leaders in Germany

#1 Germany's biggest exporter

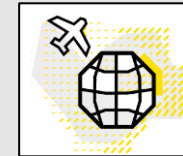
#1 Europe's Innovation Region



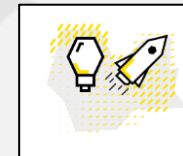
THE LÄND of INNOVATION and IDEAS



Attracting business & talents



Internationalisation



Innovations & projects



4M Business Passport






Your key for all your needs in the region of your interest



Internationalisation of your company



The success of your project is 3 steps away

- 01 STEP** Contact your referent in your region and explain your idea 
- 02 STEP** We will contact our network and activate the research 
- 03 STEP** We provide you with information, contacts & partners adapted to your project 



Your contact in...



**Baden-
Württemberg**

Marian Kern

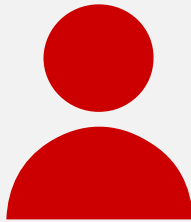
Marian.Kern@bw-i.de



**Auvergne
Rhône-Alpes**

**Maud
Schneider**

mschneider@auvergnerho.nealpes-entreprises.fr



Catalonia

**Christophe
Arnoul**

c.arnoul@catalonia.com



Lombardy

**Giuseppe
Credendino**

giuseppe.credendino@promositalia.camcom.it



Four Regions, Four Companies



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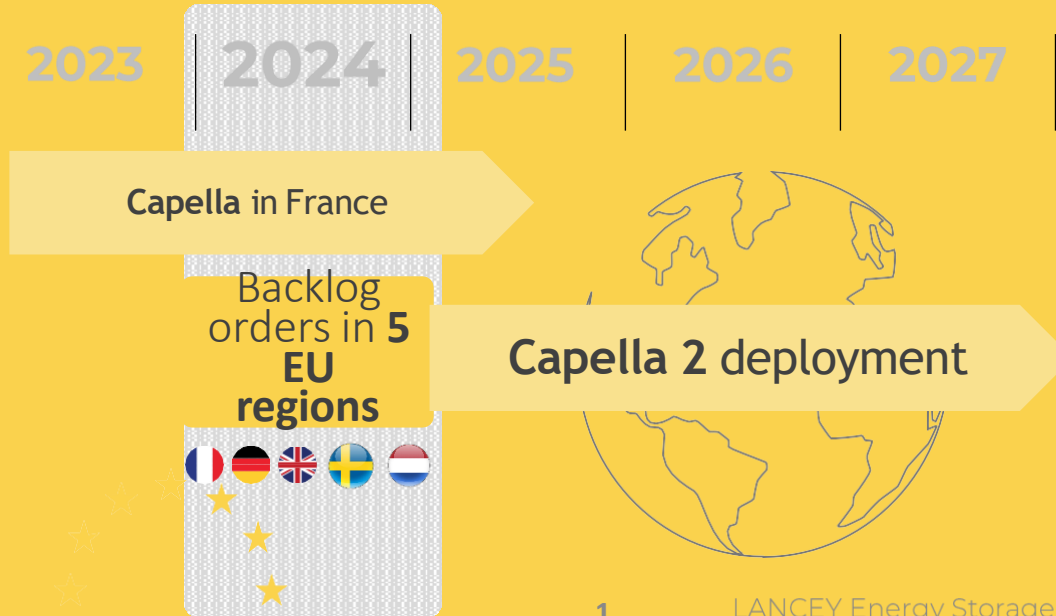
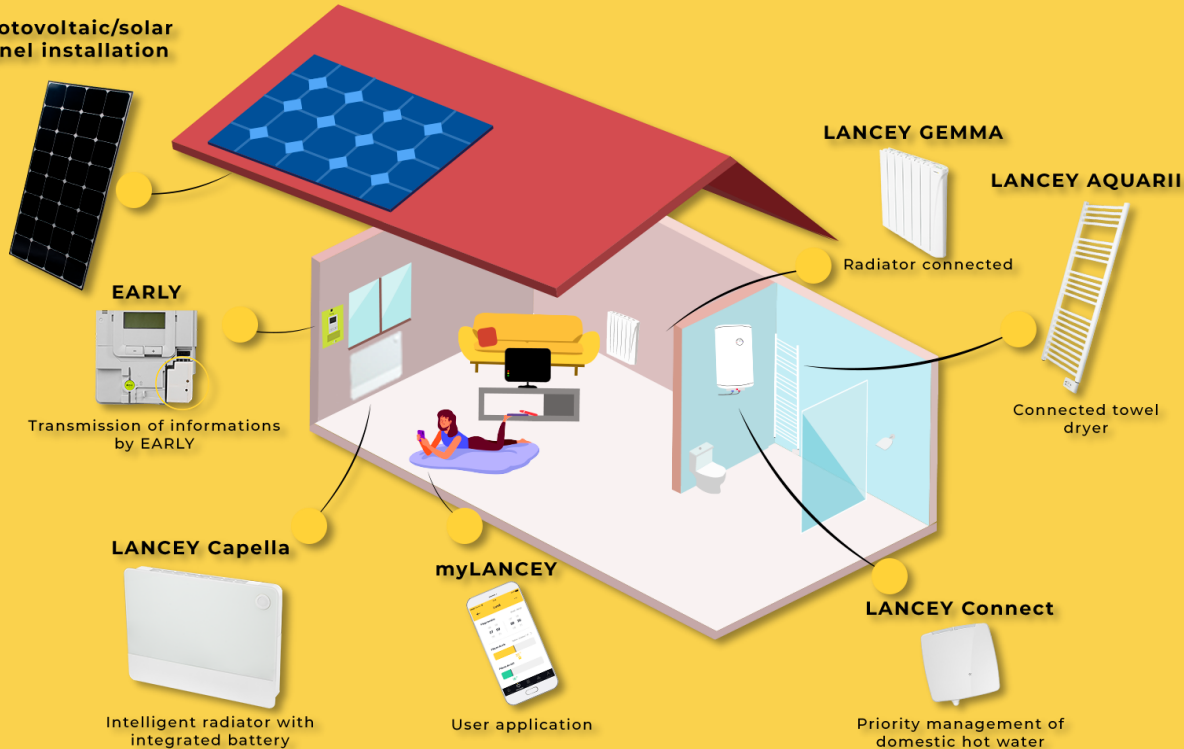


Towards a massive building retrofit



Plug & play solution to save, produce and store energy

Photovoltaic/solar panel installation





Smart Sorting Solutions

Accelerating the world's transition to the circular economy



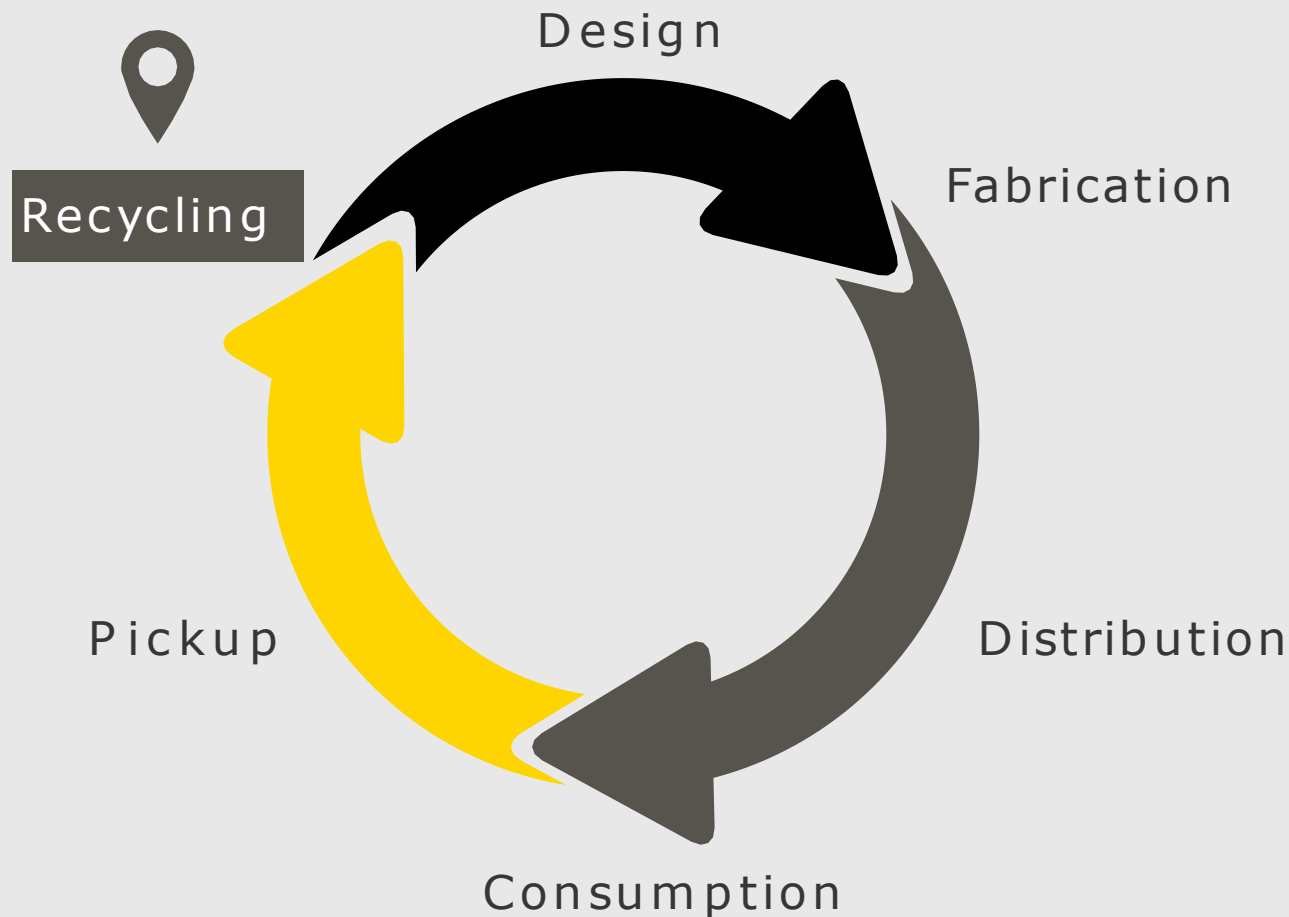
#wecansortitout

About us

PICVISA as a player of the circular economy ecosystem

PICVISA is a technology company that offers solutions based on Artificial Intelligence and Machine Vision for the classification of materials.

Our knowledge and experience acquired in AI and VI result in optical and intelligent robotics solutions aimed at promoting the circular economy.



Our market solutions



ECOGLASS



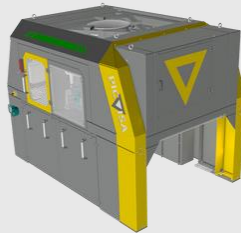
Optical classifier that allows the automatic classification and separation of various types of materials. Designed to work in glass recovery.



ECOPACK



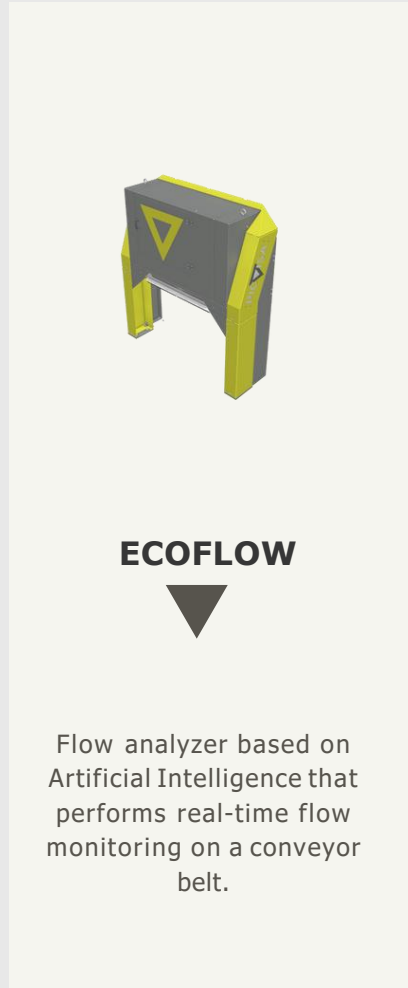
Optical classifier that allows the automatic classification and separation of various types of materials, by composition (NIR) and/or by color (VIS).



ECOPICK



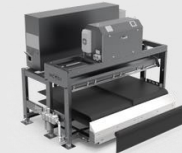
Robot based on artificial intelligence (AI) that recognizes and classifies a wide variety of objects located on a conveyor belt.



ECOFLOW



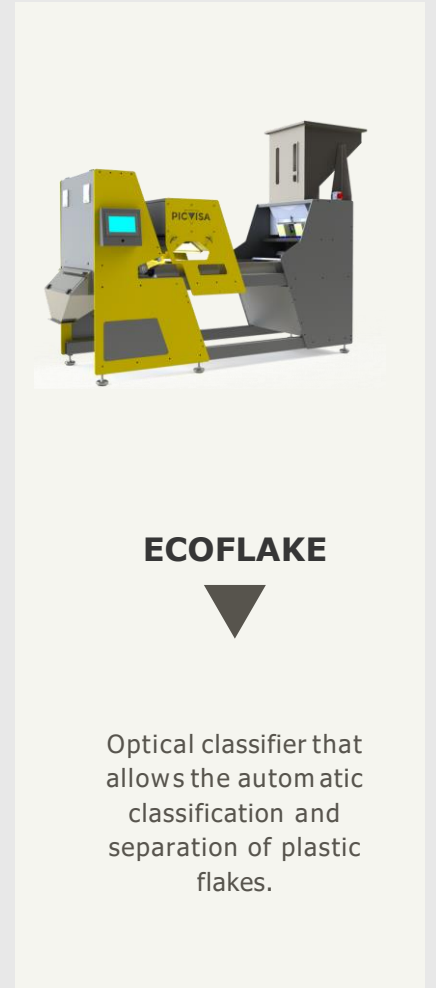
Flow analyzer based on Artificial Intelligence that performs real-time flow monitoring on a conveyor belt.



ECOSORT & ECOCLIP TEXTILE



Optical sorter for automatic classification of textile by composition (NIR) and colour (VIS). Separation by lateral/frontal blowing.



ECOFLAKE



Optical classifier that allows the automatic classification and separation of plastic flakes.

Applications



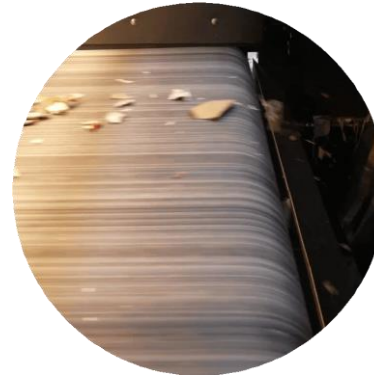
GLASS



PLASTIC



FLAKES



PAPER



TEXTILE

Our impact worldwide

>20

Years of experience offering artificial vision solutions applied to the recycling sector.

+400

Optical separators installed worldwide. New installations, updates, modifications of existing processes, etc.

2M

Tons of material classified annually by our machines that work 24 hours a day, 7/7. Maintenance contract and remote software support included.

1'21Bkg

Amount of CO2 that Picvisa teams help to save

Thank you!





ITALY - MILAN (HQ) UNITED STATES - CHARLOTTE BRAZIL - CURITIBA EGYPT - CAIRO INDIA - NOIDA

Air Pollution Control • WHR • Audits • Plant Optimization

HQ in Milan - Italy

Air Pollution Control and Waste Heat Recovery Technologies

Flue Gas Treatment from all sources (Industry, Power Production, Vessels)

More than 3.000 installations worldwide

102 Countries have at least a Redecam equipment

6 Continents served (including Antartica)

Tailor-made solutions

Turn-key contract basis execution

**MANN +
HUMMEL**

Our mission

Separate the **useful from
the harmful.**

From German Mittelstand to Global Player

Founding Year

1941

In Germany

Employees

22,222

worldwide

Locations

80

on 6 continents

Turnover

4.8

billion €

EBIT

176

million €

EBIT margin

3.7

percent

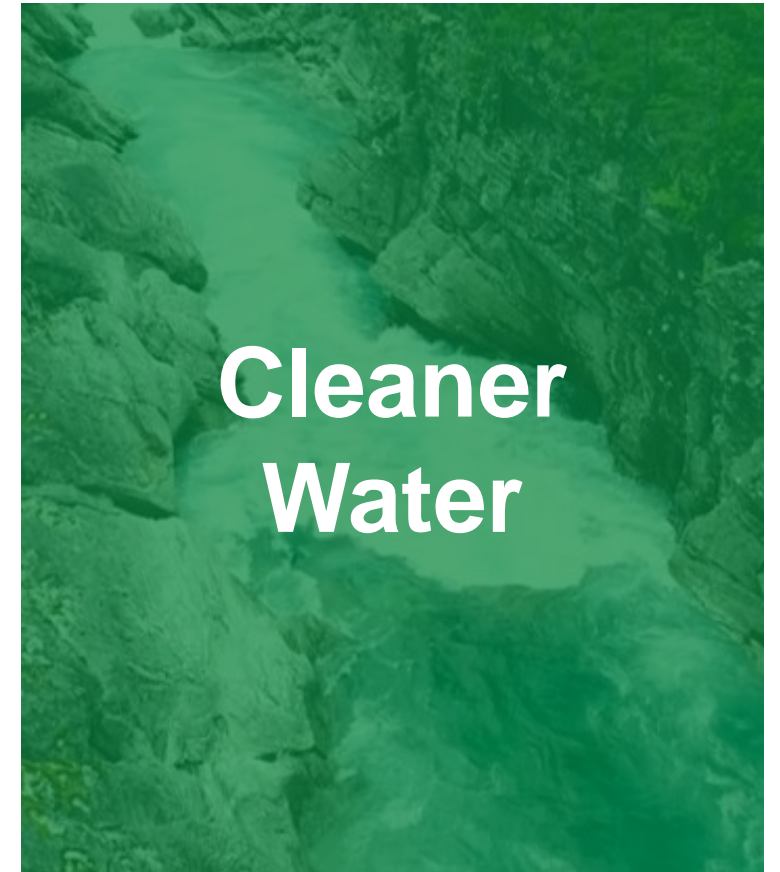
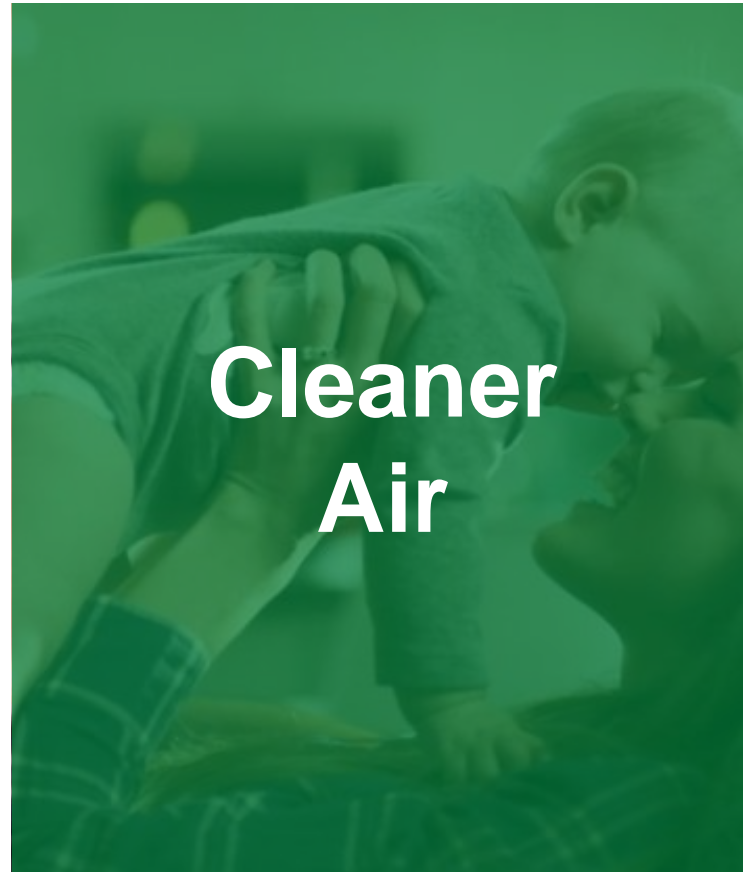
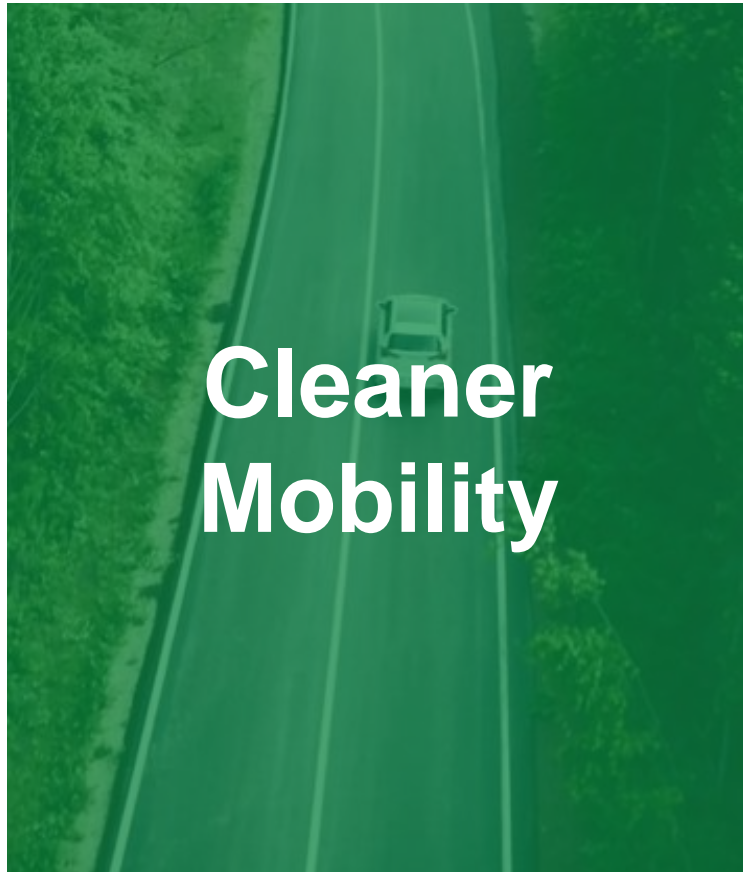
Total assets

4.3

billion €

Figures from the year 2022

Transformation from Components to Solutions



Publicly funded projects

International research and cooperation within the EU and beyond is a success factor for society and economy!

Partners and/or technologies from the regions within the network of the “4 Motors for Europe” are participating and are represented



MANN+HUMMEL is partner in EU Research & Innovation Projects

MANN+HUMMEL





AeroSofld is an EU co-funded project that will deliver affordable, adaptable and eco-friendly retrofit solutions to reduce tailpipe and brake emissions and pollution in (semi-)closed spaces. This will allow a quick transition towards cleaner mobility and a healthier environment.

www.aerosofld-project.eu

Partners:

Funded by the European Union. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or of the European Climate, Infrastructure and Environment Executive Agency (CIEEA). Neither the European Union nor the granting authority can be held responsible for them.



LEARN is a European Project meant to control and evaluate the quality of indoor air and the impact it has on children's health. Its cornerstone is to learn about the state of quality indoor air in schools around Europe and the cognition impact it can have on children doing compulsory education. To do so we will use new scientific methods and state-of-the-art equipment.

www.learnproject-heu.eu

Partners:

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K-HEALTHinAIR is a European interdisciplinary research project that aims to increase knowledge about chemical and biological indoor air pollutants affecting human health and provide solutions for more accurate monitoring and improvement of indoor air quality.

www.k-healthinair.eu

Partners:

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The 4 Motors of Europe wishing you a successful networking experience!



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Philippe Meunier

Vice-President in charge of International Relations
AUVERGNE-RHÔNE-ALPES ENTREPRISES



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